



Lehigh-Armstrong Celebrates 90th Anniversary

Lehigh-Armstrong, Inc., one of the nation's oldest full-line fastener distributors, is celebrating its 90th year.

Founded in 1916, G.R. Armstrong Manufacturing Supply Company in Boston, Massachusetts, has always been a family owned business. In 1972, Mel Dalaklis, a salesman for G.R. Armstrong, purchased the company from the original Armstrong family.

The company experienced many ups and downs over the next several years until Mel began a series of strategic acquisitions. In 1983, Mel purchased the Lehigh Metal Products Company and merged the two entities into the current Lehigh-Armstrong, Inc.

In 2002, Lehigh-Armstrong purchased another well known New England fastener distributor, American Industrial Products. Continuing this trend last year, Lehigh-Armstrong acquired yet another Massachusetts fastener distributor, Lundey/Stamas Sales, Inc., was founded in 1940.

Mel's sons, Steve and Mark, have played key roles in the continued growth of the company. Steve Dalaklis is the General Manager and his brother Mark is the Operations Manager.

During a recent interview with the trio, Mel Dalaklis was asked what he thought were the key factors to his longevity. He answered, "The foundation of our busi-

ness has always been our employees and their dedication to our customers. That is why I am proud to say that the real nuts and bolts of our business has always been our people. Our corporate philosophy is focused on partnerships built with customers. We have a tradition of the finest service. Our sales staff has over 150 years of combined experience in the fastener industry."

"Quality people deliver quality products," added Mark Dalaklis, who oversees all Quality, Warehouse and Fastener Management Programs operations. "Ninety years of continuous improvement and shipping quality products has earned us a reputation second to none. We were one of the first fastener distributors to be ISO 9002 registered. We have invested extensively in employee training, Inventory Management Software and cutting edge testing equipment," he continued.

Steve Dalaklis commented, "We have strategically acquired companies that compliment our strengths; they have been perfect fits. The New England region for distributors is super-competitive. Our acquisitions and emphasis on 'Global Sourcing' has put us ahead of the curve. We are in it for the long haul, our customers have recognized this and responded favorably."

For more information on services and lines carried, visit www.lehigh-armstrong.com.



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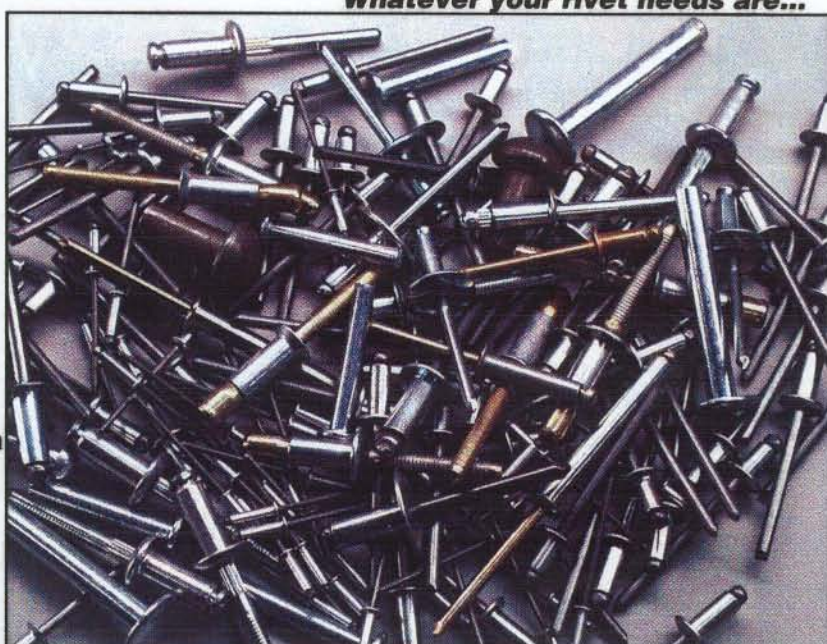
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